

**ASSOCIATION OF PROFESSIONAL LANDSCAPE DESIGNERS (APLD) CEUs for GLTE 2019**

Session Date	Session Time	Session Title	Session Track	Credits & Categories
Monday, January 28	9:00a -9:50a	Structure and Space of the Winter Garden	Plants	.75 APLD CEUs
		Cash Flow and Cash Flow Budgeting	Business	.75 APLD CEUs- Business
	10:00a -10:50a	Leveraging Trends in Hardscaping	Landscape Design/Build	.75 APLD CEUs
		Plants With Style	Plants	.75 APLD CEUs
	10:00a -11:50a	How to Make Money in Michigan's Landscape Industry	Business	1.75 APLD CEUs - Business
	11:00a -11:50a	An Oudolf Garden on Belle Isle	Landscape Design/Build	.75 APLD CEUs
		New Perennials for Modern Gardeners	Plants	.75 APLD CEUs
	1:40p -2:30p	Planting for the Future	Landscape Design/Build, Plants	.75 APLD CEUs
		Building Effective Management Skills	Turf and Landscape Management	.75 APLD CEUs- Business
	1:40p -3:30p	How to Make Money in Michigan's Landscape Industry: Part 2	Business	1.75 APLD CEUs - Business
	2:40p -3:30p	Water Features that Work	Arboriculture, Grower	.75 APLD CEUs
		Boxwood Alternatives in Design	Landscape Design/Build, Plants	.75 APLD CEUs
		Why do we Need to Charge so Much?	Turf and Landscape Management	.75 APLD CEUs- Business
	3:40p -4:30p	How to Collect Money While Keeping Your Customers Happy	Arboriculture, Business	.75 APLD CEUs- Business
HortEcology: Lessons from Wild Plant Communities		Grower, Landscape Design/Build	.75 APLD CEUs	
Big Ideas for a Small Garden		Plants	.75 APLD CEUs	
Tuesday, January 29	8:00a -8:50a	Marketing to Millenials	Irrigation, Retail	.75 APLD CEUs- Business
		Case Studies in Garden Design	Landscape Design/Build	.75 APLD CEUs
		Native Plants in the Landscape	Plants, Turf and Landscape Management	.75 APLD CEUs
	9:00a -9:50a	2019 Garden Trends	Landscape Design/Build, Plants, Retail	.75 APLD CEUs- Business
	3:15p -4:05p	Fundamentals for Longterm Success	Irrigation, Business, Marketing and Technology	.75 APLD CEUs- Business
		Annuals to Perennials: Achieveing Season-Long Color	Plants	.75 APLD CEUs
	3:15p -5:05p	Selling Skills for Green Industry Rock Stars	Landscape Design/Build	1.75 APLD CEUs - Business
	4:15p -5:05p	Growing Your Green Industry Business: What it Takes to Move to the Next Level	Irrigation, Business, Marketing and Technology	.75 APLD CEUs - Business
Shrubs that Will Change the Way we Landscape		Plants	.75 APLD CEUs	
Wednesday, January 30	8:00a -8:50a	Container Gardening: Drama for Every Season	Plants, Retail	.75 APLD CEUs
	9:00a -9:50a	Landscaping for Stormwater Runoff: A Grand Rapids Case Study	Plants	.75 APLD CEUs
	3:00p -4:00p	The Power of Horticulture	Retail, Plants, Leadership and Labor	1 APLD CEU